

· Your smart logistics move

Transport Warehousing

Who are UET?



- More than 40 years of experience
- Distribute NATIONWIDE
- Distribute 200,000 cases/day
- More than 100 clients
- More than 1,000 truck fleet
- Around 40,000 Sq. m. of Integrated Logistics Service Area

Our Partners





















































Vertical Profile: WH











KM23 WH—Alcohol Beverage
Frito Lays KKN
Frito Lays SRT
KAO



Vertical Profile: WH













Factors



Why UET?

- ✓ 12 Hybrid Hubs* in UPC
- ✓ Nationwide Delivery
- ✓ Reliability
- ✓ Fleet Control
- ✓ Professional and Expertise in Transportation Field
- ✓ Ownership as Local Transportation Company
- ✓ Insurance Coverage
- ✓ DDC Trainers License

Way of Working—UMS

- ✓ Flexible
- ✓ Interface
- ✓ Additional Tools

WHY CHOOSE US?





^{*}Hybrid Hubs—Hubs which can be as cross dock hub and also storing hub at the same time

12 UPC Hybrid Hubs





















Korat



S:1400 L:15

S:580 L:10

Thapput

Nakhonsawan

Thung Song

S:500

L:10



Khon Kaen

S: Space(Sq.m.) L: Loading dock

Temperature control at 22-25'C

12 UPC Hybrid Hubs



- Own employees to operate
- Manage by same system—"UMS—Universal Management System"
- GDP Certification
- Temperature Controlled Room and Trucks





Nationwide Coverage



Central DC (Boonmeesup Soi 3)

Consumer and Medical Products 6 Provinces with 182 Amphur

Chiangmai	Phitsanulok	Korat	Udonthani	Thungsong	Thapput
 5 Provinces 59 District Chiangmai Chiangrai Lamphun Mae Hong Son Lampang 	 7 Provinces 39 District Phitsanulok Pichit Kamphaeng Phet Sukhothai Petchabun Loei 	 5 Provinces 75 District Nakhon Ratchasima Buri Ram Surin Chaiyaphum Saraburi 	 6 Provinces 62 District Udon Thani Nong Khai Bueng Kan Sakon Nakhon Nong Bua Lam Phu Nakhon Phanom 	 4 Provinces 49 District Nakhon Si Thammarat Trang Krabi Phattalung 	3 Provinces19 DistrictPhangngaKrabiPhuket

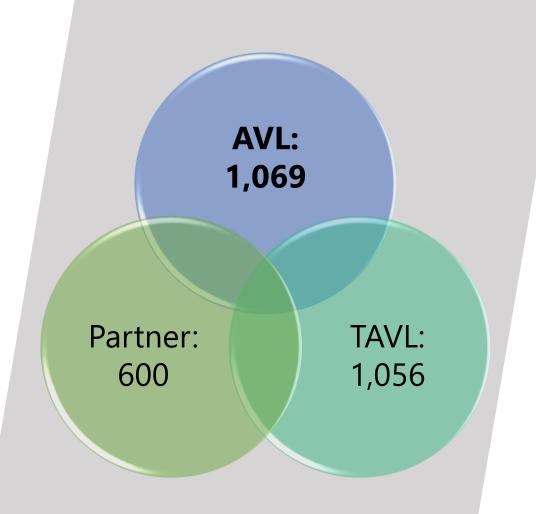
Uttaradit

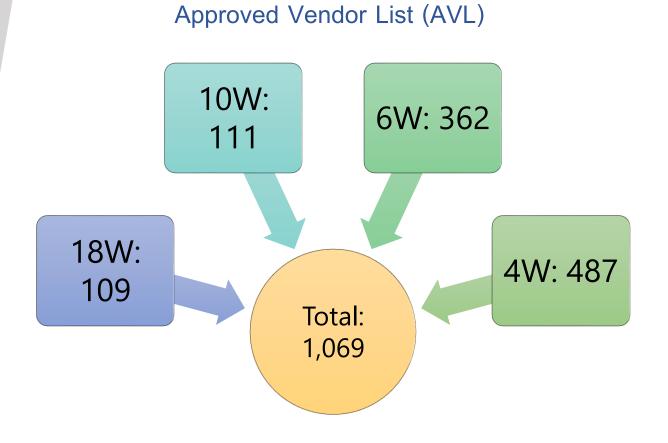
Sing Buri Chai Nat Lop Buri

Na	khonsawhan	Ph	rae	Kho	onkaen	Yas	sothon	Su	ratthani	На	dyai
9 Pr	ovinces	6 Pr	ovinces	7 Pr	ovinces	10 F	Provinces	4 Pr	rovinces	5 Pr	rovinces
67 E	District	55 I	District	71 🛭	District	112	District	34 [District	56 F	District
•	Nakhonsawan	•	Phrae	•	Khon Kaen	•	Yasothon	•	Suratthani	•	Songkhla
•	Phichit	•	Uttaradit	•	Kalasin	•	Roi Et	•	Chumphon	•	Satun
•	Kamphaeng Phet	•	Nan	•	Maha Sarakham	•	Amnat Charoen	•	Ranong	•	Pattani
•	Petchabun	•	Lampang	•	Loei	•	Mukdahan	•	Nakhon Si Thammarat	•	Yala
•	Tak	•	Phayap	•	Udonthani	•	Nakhon Phanom			•	Narathiwat
•	Uthai Thani	•	Chiangrai	•	Nong Bua Lam Phu	•	Surin				
•	Sing Buri					•	Maha Sarakham				

Reliability







Reliability



	Model			D-0		Delive	ery to Custo	omers	
1. Directly deliver	y from suppliers warehou	ise or factory to	Area	Time of	D-0	D-1	D-2	D-3	D-4
customers				Dispatch	D-0	D-1	D-2	D-3	D-4
			BKK	8.30					
			Central	8.30					
		шш	Central	16.00					
	Open Samper		North	16.00					
	10 - 0 -		Northeast	16.00					
			Upper South	16.00					
			Lower South	16.00					

		D-0		Delive	ry to Cus	tomers	
Model	Area	Time of	D-0	D-1	D-2	D-3	D-4
		Dispatch	D-0	D-1	D-2	D-3	D-4
2. Pick up goods from suppliers warehouse/factory to	BKK	Before 15.00					
consolidate at BKK-DC before delivery to customers	Central	Before 15.00					
<u>~</u>	North	Before 15.00					
Universal Suppose Transport	Northeast	Before 15.00					
	Upper South	Before 15.00					
	Lower South	Before 15.00					

	Model		D-(0	Limited	Del	livery to	Custon	ners		
1 0	suppliers warehouse/factory to c er to UPC-DC before delivery to		Time of Pick- up	Dept. from BKK-DC	Transfer Time to UPC-DC	D-1	D-2	D-3	D-4	No. of Transfer Truck	No. of Distributed Truck
	DC Nakhonsawan		Before 15.00	23.00	4 Hrs.					5-10	15-25
\sim	DC Pitsanulok	→ II	Before 15.00	22.00	6.30 Hrs.					5-10	15-25
0.44	DC Phrae	→ 	Before 15.00	21.00	10 Hrs.					5-10	15-25
Miningreal	DC Chiangmai	→	Before 15.00	20.00	11 Hrs.					5-10	20-30
Universal	DC Korat		Before 15.00	23.00	4 Hrs.					5-10	15-25
Traperes Incorport	DC Khonkean	→	Before 15.00	21.00	8 Hrs.					5-10	20-30
	DC Udonthani	→	Before 15.00	21.00	10 Hrs.					5-10	15-25
	DC Yasothon		Before 15.00	21.00	10 Hrs.					5-10	15-25
	DC Suratthani	→ 111	Before 15.00	20.00	10.30 Hrs.					5-10	20-30
آمًا الم	DC Phang Nga	→ 11	Before 15.00	19.00	12 Hrs.					5-10	15-25
Suniversal Supress Sup	DC Thungsong	→	Before 15.00	18.00	12 Hrs.					5-10	15-25
\rightarrow	DC Hadyai (Medical/Express)	→	Before 14.30	17.00	15 Hrs.					5-10	20-30
	DC Hadyai (Normal Goods)	→	Before 14.30	18.00	16 Hrs.					5-10	20-30

Reliability



Professional and Care

CRM Program by Survey

- Partner
- Customers/Shops

Fast Response and Feedback

Support for CSR Programs of Partners

Thailand Professional Qualification Institute for Staffs and

Drivers









Fleet Control



Know Number of Trucks on Hand

Remind and Follow—Training, License, Documents, etc.

				Driving Lice	nse	1	D Card		Safe	ty Training			Vehicle Tax	Motor Vehicle Act	Truck	Insurance		Truck Inform	nation			Truck Equip	pments
Name and Surname of Driver	Mobile Number (ePOD)	Truck Type	Start Date	Valid Until	Alert	Issue Date	Valid Until	Alert	Date	Next Training	Alert	Drug Test	Valid Unitil	Valid Unitl	Туре	Valid Until	License Plate	Color	Brand	Weight	Size	Chock Block	k Torch
		4ถ้อ	25/02/62	5/01/2025	909	18/022019	4/01/2028	2003	25/02/2022	25/08/2022	181	✓	05/11/65	05/11/65	1	11/07/64	1ฒก-8694	คำ	ISUZU	1550	1.5x1.9x1.8	✓	√
	•	6ล้อตู้	10/09/58	22/01/2023	195	02/01/2020	10/07/2028	2191	25/02/2022	25/08/2022	181	✓	31/03/65	31/03/65	3	18/04/64	71-3735	ขาว ฟ้า	ISUZU	8100	2.4x7.5x2.5	✓	✓
		6ถื้อ	07/12/59	15/06/2026	1435	12/12/2013	3/09/2022	54	25/02/2022	25/08/2022	181	✓	30/10/65	30/10/65	3	30/10/64	72-0556	ขาว เทา	ISUZU	4280	2.4x7.3x2.6	✓	✓
		6ถื้อ	07/12/59	10/11/2022	122	12/12/2013	3/09/2022	54	25/02/2022	25/08/2022	181	✓	30/06/65	30/06/65	1	08/09/64	70-3339	ขาว เทา	ISUZU	4280	2.4x7.3x2.6	✓	✓
		6ถือ	07/12/59	6/03/2025	969	12/12/2013	3/09/2022	54	25/02/2022	25/08/2022	181	✓	31/12/65	31/12/65	3	30/11/64	72-1735	ขาว ฟ้า เหลือง	ISUZU	5600	2.4x7.3x2.6	✓	✓
		6ล้อ	28/05/62	4/04/2025	998	20/11/2021	17/11/2030	3051	25/02/2022	25/08/2022	181	✓	30/06/65	30/06/65	3	08/03/64	71-4128	ขาว	ISUZU	8000	2.4x7.5x2.5	✓	✓
		6ลื้อ	13/06/62	26/11/2024	869	30/11/2018	22/03/2027	1715	25/02/2022	25/08/2022	181	✓	30/06/65	30/06/65	3	08/02/66	72-0338	ขาว	HINO	7900	2.4x7.3x2.6	✓	✓
		6ถ้อตู้	20/08/62	30/10/2023	476	14/06/2017	23/11/2025	1231	25/02/2022	25/08/2022	181	✓	30/06/65	30/06/65	1	04/01/64	70-0888	ขาว เทา	ISUZU	6,500	2.4x7.3x2.6	✓	✓
		18 ล้อ	20/09/62	31/01/2024	569	11/07/2019	23/02/2028	2053	25/02/2022	25/08/2022	181	✓	30/09/65	30/09/65	3	19/01/66	73-3032/73-3033	ขาว น้ำเงิน เหลือง	HINO	8,600	2.5x6.8x2.7	✓	✓
		6ถ้อตู้	01/04/62	20/02/2025	955	15/08/2017	1/08/2025	1117	25/02/2022	25/08/2022	181	✓	30/06/65	30/06/65	1	04/06/65	71-3382	ขาว น้ำเงิน คำ	ISUZU	8,200	2.5x7.6x2.7	✓	✓
		6ล้อ	23/06/59	22/11/2023	499	03/08/2015	2/11/2023	479	25/02/2022	25/08/2022	181	✓	31/12/64	31/12/64	1	16/10/63	71-1721	ขาว เขียว	HINO	8,100	2.4x7.5x2.5	✓	✓
		4 ล้อ	13/03/63	29/01/2024	567	13/06/2019	28/01/2028	2027	25/02/2022	25/08/2022	181	✓	09/02/65	09/02/65	1	27/12/64	1ตเร-1298	เทา	ISUZU	1,550	1.5x2.3x2.1	✓	✓
		4 ล้อ	12/03/63	27/03/2023	259	05/11/2012	29/06/2030	2910	25/02/2022	25/08/2022	181	✓	04/02/66	04/02/66	3+	07/02/66	ถท-4355	เทา	ISUZU	1,900	1.5x2.3x2.1	✓	✓
		6ถือ	26/07/59	12/03/2026	1340	27/10/2015	9/07/2024	729	25/02/2022	25/08/2022	181	✓	30/06/65	30/06/65	3	30/07/65	86-4407	ขาวเทา	HINO	4,100	2.4x7.3x2.6	✓	✓
		4 ล้อ	06/08/64	16/03/2026	1344	24/06/2015	15/03/2024	613	25/02/2022	25/08/2022	181	✓	16/02/65	16/02/65	3+	21/07/65	ผท-3000	เขียว	TOYOTA	1,500	1.45x1.7x2.1	✓	✓
]	6ถื้อ	06/08/64	29/11/2024	872	02/09/2020	9/04/2029	2464	25/02/2022	25/08/2022	181	✓	16/02/65	16/02/65	3+	21/07/65	70-2544	ขาว เขียว เหลือง	ISUZU	8,000	2.4x7.5x2.4	✓	✓
		6ล้อ	06/08/64	15/11/2023	492	04/02/2022	22/10/2030	3025	01/04/2022	25/08/2022	146	✓	16/02/65	16/02/65	3+	21/07/65	65-2438	ขาว น้ำเงิน	HINO	8,200	2.5x7.6x2.7	✓	✓

Professional and Ownership



Professional and Expertise of Transportation Field

- Long and Real Experiences of TR field
- Culture of customers with 98.34% of latest customer survey score
- Operation and requirements of Customers
- Ensure Smooth and Continuous of Operation
- Average working years with UET is "8 years" which is longer than other companies in same industry
- Thailand Professional Qualification Institute for Staffs and Drivers

Ownership as Local TR Company

- Decision making and power to make decision by Owner
- Commitment
- Flexibility during Peak Season
 - Human Resources
 - Trucks
 - Equipment

Defensive Driving Course and Insurance



DDC Trainers License

- The Advanced Defensive Driving Instructor Training (3 trainers)
- Smith Thai Institute







Insurance Coverage

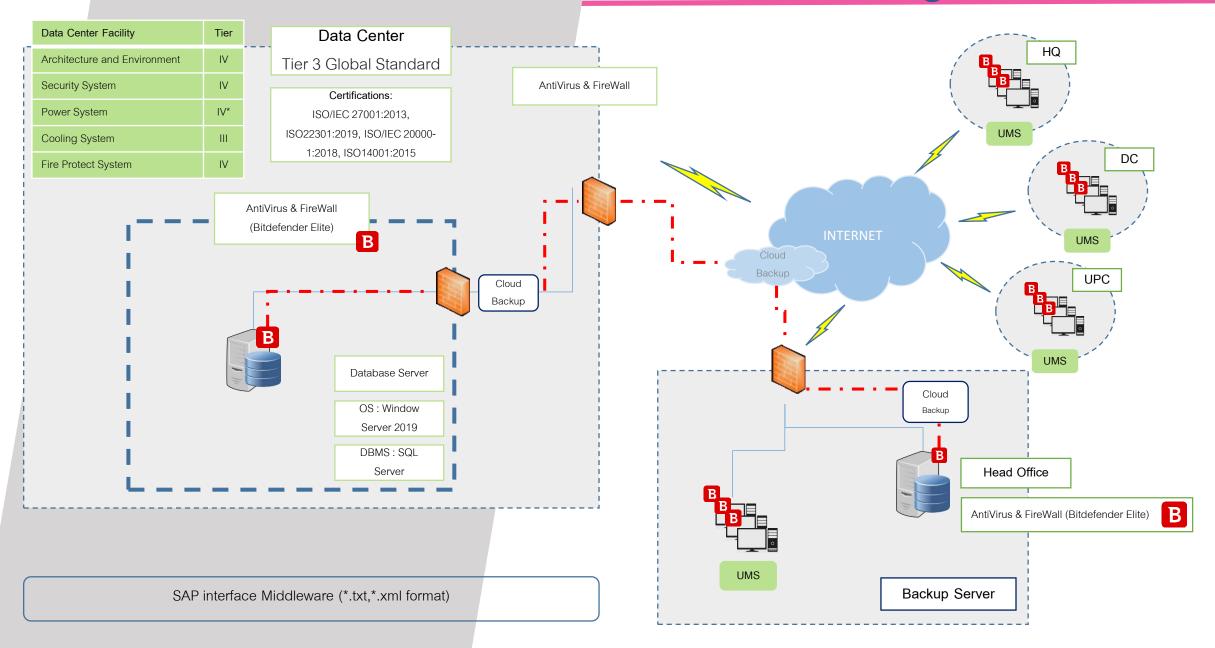
- Current normal: 500k THB/trip for 4W
- Able to adjust for special case (value)





UMS(WMS&TMS) Network Diagram





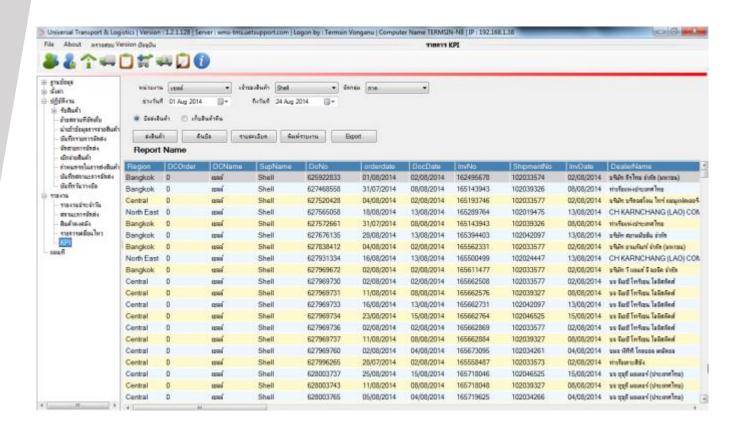
UMS: Universal Management System



UMS: Universal Management System (Combination of TMS&WMS)

- Flexibility to adjust
 - ✓ In-house developed
 - ✓ Match Partner Requirement
- Able to interface

 - ✓ *.txt
- More tools to Help
 - ✓ Track & Trace
 - ✓ ePOD application
 - ✓ AES (Alert email System)
 - ✓ Shop/Customers Mapping



Track & Trace



Univers Express Trans Your Smart Logistics	sport		
Authorized user login Userame: Password: Login Cancel	Delivery tracking system	Search By: Delivery No. Purchase No. *PLEASE SELECT SEARCH OPTION AND ENTER DOCUMENT NUMBER THEN CLICK GO FOR CHECK STATUS.	

CONTACT US Universal Express Transport

Track & Trace





Auth	orized	user	login

Delivery tracking system Search By : O Delivery No. O Purchase No. 3622056997

*PLEASE SELECT SEARCH OPTION AND ENTER DOCUMENT NUMBER THEN CLICK GO FOR CHECK STATUS.

Userame:		
Password:		
	Login	Cancel

DELIVERY NO. : 3622056997	SF	HIPMENT NO. :	PURCHASE NO. :	
SHIP TO:				
PROVINCE : ส่งขลา		REGION : South		
DELIVERY QTY (Pcs) : 1		DELIVERY WEIGHT (Liter): 0.00000		
ARRIVED TO DC CENTER: 07/06/22		TYPE OF DOCUMENT : บิลส่งสินค้า		
DELIVERY TYPE : Cross dock to HUE		HUB NAME : ศูนย์หาดใหญ่		
SHIP OUT DATE: 08/06/22		TRIP NO. : T-DCHY-220610004		
DRIVER NAME : แพร พูลสุข		TRUCK ID : บษ-8898		
DELIVERY DATE TO CUSTOMER :		RETURN SIGNED DOCUMENT : 17/06/22		
Delivery Tracking Status 🔘 🤽				
Date	Status		L	ocation
07/06/22	รับ สินค้า/เอกสาร เข้าหน่วยงานต้นสังกัด		ā	เ มุหรปราการ
08/06/22	สิ้นค้า/เอกสาร ออกจากหน่วยงานต้นสังกัด		8	เ มุทรปราการ
09/06/22	รับ สินค้า/เอกสาร เข้าศูนย์ต่างจังหวัด		Ę	<u> รูนย์หาดใหญ่</u>
10/06/22	สินค้า/เอกสาร ออกจากศูนย์ต่างจังหวัด		ę	<u> รูนย์หาดใหญ่</u>
10/06/22	สินค้าจัดส่งถึงร้านค้า		ā	1งขลา
15/06/22	ศูนย์ต่างจังหวัดส่งคืน เอกสาร ให้หน่วยงานต้นสังกัด		ę	<u>สูนย์หาดใหญ่</u>
17/06/22	หน่วยงานตันสังกัดส่งคืน เอกสาร ให้ลูกค้า		6	เมุหรปราการ

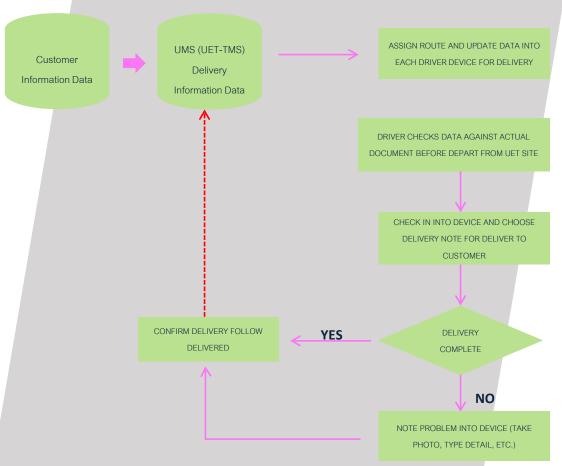
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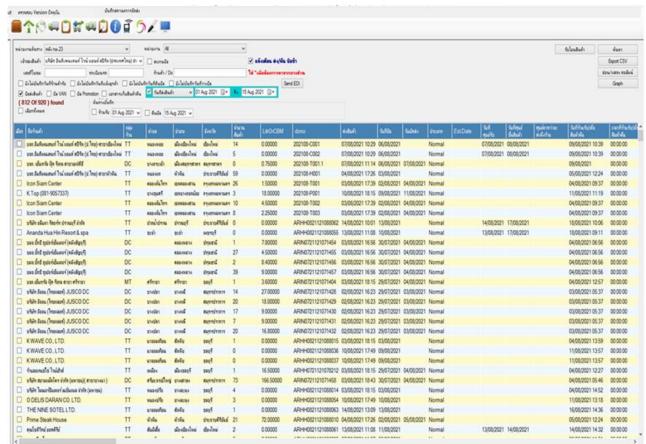


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UMS & ePOD

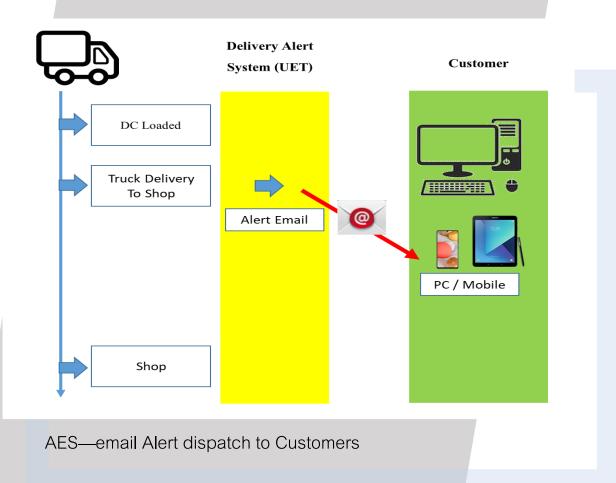


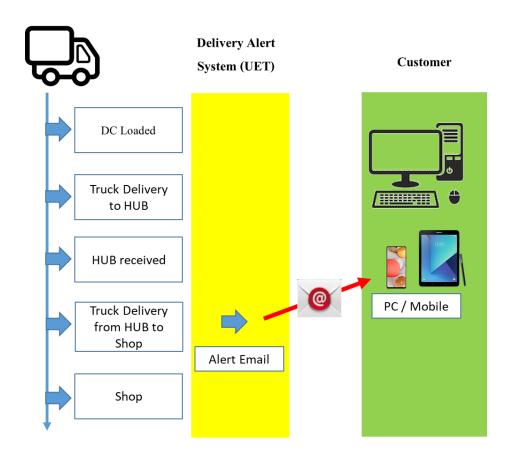




AES: Alert e-mail System

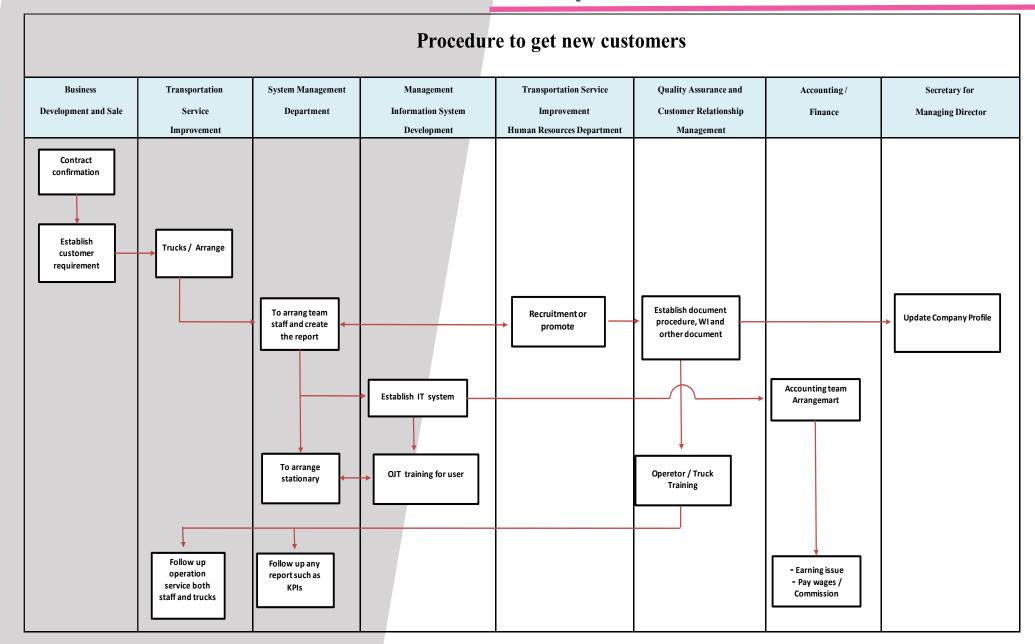






Smooth Operation





Smooth Operation



Universal Express Transport Ver Brant Legislan Mean			Transportation	ı Condition			
Company's Name (Customer))						
Telephone No. (Customer)				Fax No.			
Contact Person at Origin				Telephone No.		Ext.	
1. Goods Delivery Lead	<u>l Time</u>						
1.1 Goods Del	ivery Lead Time			POD Return	Lead Time		
Bangkok	-	Days		Bangkok	-	Days	
Central Region	-	Days		Central Region	-	Days	
Northern Region	-	Days		Northern Region	-	Days	
Northeastern Region	-	Days		Northeastern Region	-	Days	
Upper Southern Regio	n -	Days		Upper Southern Region	-	Days	
Lower Sourthern Regi	on -	Days		Lower Sourthern Region		Days	
Special Area	-	Days		Special Area	-	Days	
1.2 Counting Tin	ne for Lead Time						
	Start at Day " 0"			\square	Start at Day "	1"	
2. POD Return							
2.1 Lead Time for	POD Return						
	Counting at the day	receiving	goods from customer	$\overline{\mathbf{Q}}$	Counting from t	he day the store receiv	es goods
2.2 Sundays and	Holidays						
☑	Excluded				Included		
3. <u>Documents: POD</u>							
A set of POD in	icludes:						
→ POD for the she	op include:						
Return back to	Bangkoksheet	includes:					
4. Goods Return	Ü						
\square	With goods delive	ered		Without goods delivered			
4.1 Lead Time for G	oods Return			Days			
4.2. Documents for g	oods return from			Accept return only with r	eturn receipt	Without	return receipt
				Accept return either with	or withour ret	urn recept	
				Accept return (without re	eceipt)		
				Only with returen receipt			
- In case of returned r	eceipt, take the receip	ot color:		Amount return to the cor	npany:		
5. KPI Delivery Period	d as Specified	95	%				
6. KPI POD Return P	eriod as Specified	95	%				

LIST			DESCRIPTION	
Company Name			DEGERIA TION	
Customer name				
Telephone number				
Mobile number				
Fax number				
E-mail address				
Type of product				
Weight (KG.)				
CBM. (W x L x H)				
Q ТҮ				
Value				
Pick up/ Receive goods from factory				
If UET received / Condition				
Responsible for goods damage				
Penalty fees (If any)				
Routing to delivery				
D/O				
Lead time				
P.O.D period				
Goods return period				
Copy of invoice / colour of invoice				
Helper				
1.1) Helper (Exclude driver)				
- 4 Wheels				
- 6 Wheels				
- 10 Wheels				
1.2) Helper at BKK DC				
1.3) Helper at UPC DC				
Customer send soft file to UET				
KPI delivery / Invoice return /GR				
Bill responsible				
Operation				
Inform UPC DC for customer condition				
Contract period				
Fuel surcharge adjust				
Date start service				
INFORM LIST	INFORM	ATTACHED		
MD				
Transport Department				
Accounting Department				
QA Department			Approve by	
ATTACHED			Sutthichai Rattanapitan	
MAP			Managing Director	
Quotation		1		

DEMADE

Audit



External

■ 3 times / year

Internal

- 2 times / year
- Internal Quality Audit Team
- Topics
 - Operation
 - Service Level
 - Training
 - Costing
 - Staffs
 - Trucks (Drivers)



Skills and Training





New drivers Training



Tool box Driver



Drug test driver



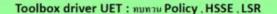
Alcohol test driver





Health and Safety Management







Toolbox Driver: นโยบายและกฎระเบียบความปลอดภัย







Toolbox : Driver Health สูบภาพของผู้ขับขึ่







Toolbox Driver: Product secure การตรวจตอบสินค้าที่ปลอดกับ



27 - Mar. - 2017



Basic KPIs



Basic KPI Reports

- Delivery (OTIF)
- POD Return
- Goods Return

Other KPI Reports as agreed with Customers.



KPIs RETURN INVOICE

REPORT On

		D+1 % (34 m)		D+0 fix		D=1-Tu		Des Su		- 1	Det für	13	D+6·fu	1	Diff fu	2	начабы	13	D-14 Tu		#u	ได้เก็บกำ	munic				ก็เนิง	lásýh
	incude			1	(at the)	0	210)	1	96 m.)	0	(20 9%)	. 1	(arr Hi	0	(41 th.)	0	(4E TO.)	0	196 m.)	strates.	h	himme	e reserve	in .	mé	üehr.	danuar	HERLS HERVO HERVO
		Se	16	ĝε	16	Ša	14.	Šie	.10	ůα	- %	ů	- %	ů	- %	ů	%	űn	- %	stude:	gridi	Trish	Likele	236	1300		1409,1	1625,3
Ces :				Г														Г									4DD/III	*DEVIO
Net																Г		Г									KDEV III	ADDV-01
NorthFree								П		П		Г		П		Г		Г									4DIVE	+DEVIO
Seetsi																		П									*DIVE	+DEVIO
Smith																				-							KDTV TO	appyo:
	-		eppror		4DEC HE		ADD/UR		VDEY IF		400Vitr		400Vier	٠	eppy at		ADDV/91		400V/er		-0					14.	4DEV-E	ADDV:01

สารณ์แรกพื้นนิส	Acres 6	Sec. 2. 7.	F N . N N	france of the state of	4. 0. 15 5
WITH THE SECRETARY PROPERTY.	2016/10:24	ALTERNATION DES	indicate) which are	B D 4ME43MHILL	миля гибии:

ทำหนดจันนี้จะ ธรุษทศ + 2 วัน : ภาคกลาง + 5 วัน : ภาคกที่จ + 7 วัน : ภาคกัส วัน : ภาคกัส

นิดด้วง: จำนวนนิดที่ตังไม่เหมุรณ์ (ตังไม่สินจึงไม่เหมารถน่วงเมิน XXI ได้)

X21_1 = ประเมินวัดจากจำนวนนิยที่สำคัญของ (เกิดจากจนสำเนละไม่ใช่จนสำ)

KPL2 = นับเฉพาะบิดที่ตั้งข้า (สนหลุงกลนต้นทำนั้น)

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คาวรับเวลาต่อ : เริ่มจากรับที่รับสินด้าจาดูกล้ำ เริ่มเริ่มรับสิ่ง จามีกรับที่ร้านตั้งรับ

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XXX 1 - ประสัยวัดยาที่การเปล่าที่สำคัญการ (เกิดการเล่า และไม่ใช่จะล่า)

มหา 2 - นับและเปลี่สติดได้ (สาเกลาการแล้วเก็บนิ้น)

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KPIs GOOD RETURN

Universal Space Stangard REPORT On.

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ร่านวาเบียที่ให้เวลาสันสินค้าลื่น นับจากรับสิ้าและสารสันสินสินค้า ถือรับสีสินสินค้าสูกค้า จานพาเร่าตั้นสาร

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รัสด้าง จำนานอิสด้าเดินที่สิ่งให้เกษาการ์ (ถ้าไปคืนสินดีที่จำไม่สามารถร่ายสิน XXI ได้)

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Accreditation









All companies under Universal Group and affiliate locations have been certified under ISO 9001:2015 standard and QMark. We also get certified GDP.



THANK YOU